The Opportunity for Comprehensive Medication Management
Within the Patient-Centered Medical Home Structure

The redefined role of primary care embodied in the Patient Centered Medical Home (PCMH) presents a unique opportunity to maximize both the quality and coordination of patient care. Complex chronic diseases and their associated co-morbidities can be addressed in a more collaborative and clinically effective way for patients.

A significant factor in the management of all chronic diseases is the use of medications. Consequently, producing more positive clinical outcomes within the PCMH will often require the provision of comprehensive and effective medication management by an interprofessional medical home team.

“We found that over half of our patients in the “resistant hypertension” clinic were actually not taking their medications.”

Bruce McCarthy, M.D. - Medical Director, Primary Care
Allina Health System - Minnesota

This paper presents the rationale for developing a PCPCC guideline document addressing medication management in the medical home, by outlining opportunities to positively impact the care of patients.

Four out of five patients who visit a physician leave with at least one prescription\(^1\), and nearly one-third of all American adults take five or more different medications. Medications are involved in 80% of all treatments and are the most common modality for controlling and/or preventing the progression of chronic disease.

Medicare beneficiaries with multiple chronic illnesses:
• see an average of 13 different physicians and have 50 different prescriptions filled each year;
• account for 76% of all hospital admissions;
• account for 88% of all prescriptions filled;
• account for 72% of physician visits, and
• are 100 times more likely to have a preventable hospitalization than someone with no chronic conditions.\(^2\)

\(^1\)The chain pharmacy industry profile. National Association of Chain Drug Stores. 2001
\(^2\)Testimony of Gerard F. Anderson, Ph.D., Johns Hopkins Bloomberg School of Public Health, Health Policy and Management, before the Senate Special Committee on Aging, “The Future of Medicare: Recognizing the Need for Chronic Care Coordination, Serial No. 110-7, pp. 19-20 (May 9, 2007)
While only 10% of total healthcare costs are attributable to medications, their ability to control disease and impact overall cost, morbidity, and productivity—when appropriately utilized—is enormous.3

The need for and value of a more comprehensive and systematic approach to the management of medications is increasingly clear. Patients need and deserve appropriate, effective, safe, and convenient medications. The PCMH, because of its unique focus on quality outcomes and coordination of care, is the logical approach to provide a systematic medication management process that fully utilizes the knowledge and skills of the physician together with those of other team members—especially pharmacists who can collaboratively deliver care and services that help patients safely and more effectively use their medications. In short, comprehensive medication management can, and should, be an essential service of the effective PCMH.

Actively engaging patients to understand their personal medication experience—including behaviors and beliefs related to how they actually take the medications, is an essential beginning to maximizing positive clinical outcomes. Individualized medication care plans that are designed to achieve the clinical goals of therapy and that meet patients’ specific needs are essential. Regularly updating the clinical goals of medication use as patients’ conditions and responses to various therapies change is also crucial to the achievement of quality outcomes. Follow-up of actual patient outcomes allows us to learn how medications work in the presence of multiple co-morbidities and multiple medications.

“When we looked at our patients with asthma that were seen in the ER or hospital, we found that over half were not on a controller medication. Now all CCNC networks have a Pharm.D. to assist with medication management of high cost patients. The result—we were able to increase controller medication use in these asthmatic patients to 93%—lowered hospital admission rates by 34%, ER rates by 8%, and lowered total cost by episode for children enrolled in CCNC by 24%.”

L. Allen Dobson Jr. M.D., FAAFP, Former Assistant Secretary
North Carolina Department of Health & Human Services

As the number of clinicians involved with a patient’s care increases, the potential for drug therapy problems increases and the patient’s understanding of the role of their medications can become more confusing. The PCMH has a unique opportunity to effectively manage medications for and with its patients.

“I have been taking this medication for almost seven years. I have never been clear on why I am taking it or what it is supposed to do for me, and, I have never had anyone who had the time to explain it to me. Now I can ask questions and discuss my concerns about my medications.”

J.P. (Patient receiving medication management services
at a medicine clinic in Minneapolis, MN)

Systematic approaches to medication management must be considered during transitions of care such as post-hospital discharge. Most physicians and providers have the training and experience to manage medications effectively within their area of general or specialist knowledge, but may seek additional consultation in managing medications outside of their usual scope of care or when patients are not reaching clinical goals of therapy. Currently, primary care providers frequently refer patients back to a medical specialist for medication adjustments, even when the diagnosis is well established. Common examples include referral to a pulmonologist for worsening asthma or COPD, to a cardiologist for poorly controlled hypertension, or to a psychiatrist for worsening psychosis. A primary care clinician in the PCMH team that has a specially trained pharmacist (either integrated in the team internally, or as an external referral resource) would be a more logical and cost effective choice for medication change and management recommendations.

Many believe that an EMR linked to e-prescribing will allow for better medication reconciliation and management. However reliance on e-prescribing and EMR/claims will only capture about half of medications actually consumed by patients. Missing from these data sources are prescription samples, medications bought out-of-pocket (i.e., large chain $4 prescriptions not documented in claims systems), medications previously prescribed (back of the medicine cabinet) nonprescription medications, “alternative” medications, those obtained from family and friends, and internet purchases.

Most importantly, medication management services can produce significantly improved clinical outcomes. A report measuring the impact of medication therapy management services being delivered to Minnesota Medicaid recipients indicates that 77% of patients with diabetes who received this service achieved the QCare 2006 A1C benchmark. In addition 36% of patients with diabetes met all the performance-based benchmark standards compared to a state average of 6%. (Isetts, BI. Final Report: Evaluating Effectiveness of the Minnesota Medicaid Therapy Management Care Program, December 14, 2007.) This service has been shown to make a clinically significant difference in patients’ lives.

For health plans and payers, these services have resulted in returns on investment between 4:1 and 12:1 by avoiding unnecessary ED visits, hospitalizations, and specialist/other visits, while appropriate use of medications is maximized. (Isetts BI, Schondelmeyer SW, Artz MB, et al. Clinical and economic outcomes of medication therapy management services: The Minnesota Experience, JAmPharmAssoc. 2008;48:203-211.) Both health outcomes and clinical outcome measures improved, enhancing clinician achievement of quality performance indicators.

“Most patient care interactions involve medications and the limitations both in knowledge and time on my part make the addition of a clinical pharmacist on the medical home team MANDATORY! I would have a difficult time maintaining our current standards without this person on board.”

James Bergman, M.D. – Staff Physician, Group Health Permanente
Associate Professor, Family Medicine, University of Washington, Seattle
The rationale for developing a PCPCC guideline document addressing medication management is to clearly outline, for evolving PCMH’s, (1) the value, role, responsibility, and opportunities related to effective medication management, which is integrally linked to enhanced clinical outcomes, infrastructure planning (such as HIT), and (2) examples of payment approaches that have been utilized for these services.

We recognize that the expanded team for a highly functional PCMH includes other providers as an extension of the “medical home” (such as behavioral health experts, physical therapists, and nutritionists), and we believe this includes and should recognize the professional role and contribution that pharmacists can make in helping both providers and patients address ever more complex medication therapy issues, as has been demonstrated in Community Care of North Carolina, Fairview Health Systems, The Mayo Clinic in Minnesota, Group Health Permanente, and others (see attached appendices for several practice profiles).

The recognition of the need for this service and the demonstrated effectiveness of the service when provided in a collaborative and interprofessional framework, lead us to conclude that a systematic approach to medication management can and should be a hallmark component of the effective PCMH.

“Pharmaceuticals are the most common medical intervention, and their potential for both help and harm is enormous. Ensuring that the American people get the most benefit from advances in pharmacology is a critical component of improving the national health care system.”

Institute of Medicine

PCPCC Medication Management Task Force Leadership Team

Terry A. McInnis, M.D., Medical Director, Health Policy and Advocacy, GlaxoSmithKline

Co-Chair, PCPCC Center for Public Payer Implementation

Linda M. Strand, Ph.D., R.Ph., Vice President, Professional Services, Medication Management Systems

Minneapolis, MN

C. Edwin Webb, Pharm.D., M.P.H., Associate Executive Director, American College of Clinical Pharmacy

Washington, DC

Foong-Khwan Siew, Ph.D., M.B.A., Collaborative Health Solutions, LLC

Philadelphia, PA